



EnterpriseIQ Forecaster

Plan For The Future And Increase Profitability

Make Informed Business Decisions About The Future

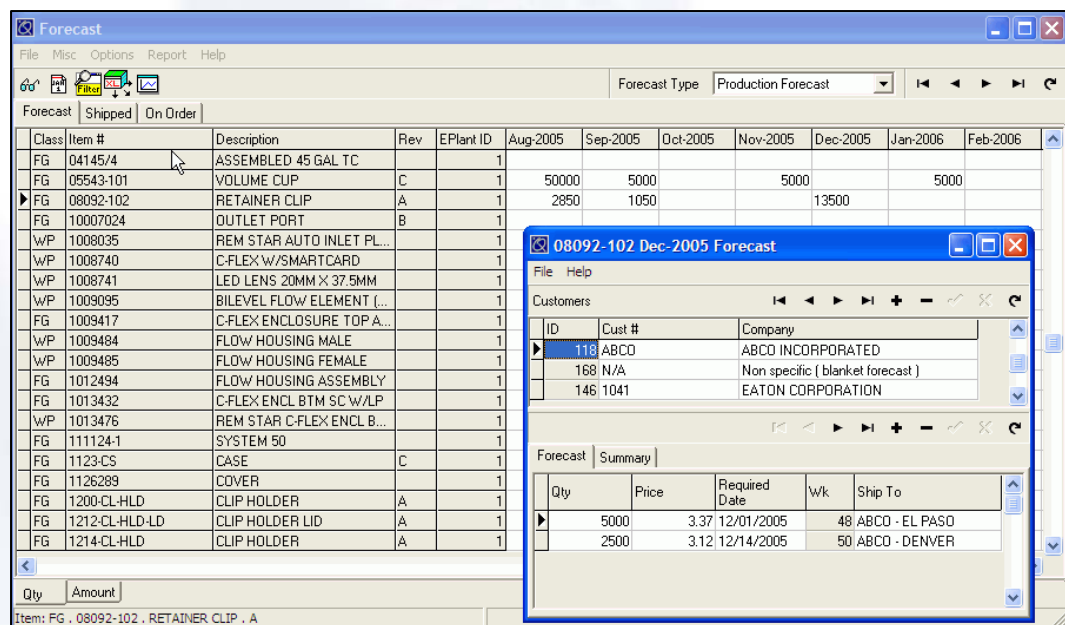
Accurate forecasting and timely planning are critical tools in projecting plant throughput and resource requirements. EnterpriseIQ Forecaster provides a snapshot of current and projected orders, as well as the impact on annual sales - past, present and future. Forecaster is a powerful tool to analyze sales trends. It can also be used to populate budgets or capacity planning with forecast demand orders. Forecaster makes projections quick and easy and enables users to make informed business decisions.

EnterpriseIQ Forecaster uses actual order or shipment history with corresponding sales revenue. Multiple formulas can be applied to the historical data to determine the most accurate forecast method. Once determined, forecasts can be generated based on the appropriate model. Data can be viewed in a spreadsheet or graphical format. Forecasts can be sorted by customer, part or grouped by inventory items. Make adjustments on the fly while comparing actual to forecast numbers by period or month. Forecasted quantities can be manipulated manually for maximum control. "What if" capabilities support instant analysis of various scenarios.

BENEFITS

- Reduce time and effort with quick access to system orders and shipments
- Feed forecast data directly into live demand
- Improve business decision making with more accurate data
- Increase visibility to forecast data for better scheduling and resource planning
- Simplify budgeting
- Provide advanced tools for analysis of forecast effects on capacity planning
- Minimize data entry via automatic loading of forecast data
- Optimize flexibility by supporting multiple forecasts

Forecast by part, product group, by week or by month. Base forecasts on recent historical activity from sales and shipping information, applying multiple formulas to match historical trends.



The screenshot shows the EnterpriseIQ Forecaster application window. The main window displays a spreadsheet with columns for Class, Item #, Description, Rev, EPlant ID, and forecast periods from Aug-2005 to Feb-2006. A pop-up window titled "08092-102 Dec-2005 Forecast" is open, showing a list of customers and a detailed forecast summary for item 08092-102.

Class	Item #	Description	Rev	EPlant ID	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006
FG	04145/4	ASSEMBLED 45 GAL TC									
FG	05543-101	VOLUME CUP	C			50000	5000		5000		5000
FG	08092-102	RETAINER CLIP	A		2850	1050			13500		
FG	10007024	OUTLET PORT	B								
WP	1008035	REM STAR AUTO INLET PL...									
WP	1008740	C-FLEX W/SMARTCARD									
WP	1008741	LED LENS 20MM X 37.5MM									
WP	1009095	BILEVEL FLOW ELEMENT (...)									
FG	1009417	C-FLEX ENCLOSURE TOP A...									
WP	1009484	FLOW HOUSING MALE									
WP	1009485	FLOW HOUSING FEMALE									
FG	1012494	FLOW HOUSING ASSEMBLY									
FG	1013432	C-FLEX ENCL BTM SC W/LP									
WP	1013476	REM STAR C-FLEX ENCL B...									
FG	111124-1	SYSTEM 50									
FG	1123-CS	CASE	C								
FG	1126289	COVER									
FG	1200-CL-HLD	CLIP HOLDER	A								
FG	1212-CL-HLD-LD	CLIP HOLDER LID	A								
FG	1214-CL-HLD	CLIP HOLDER	A								

08092-102 Dec-2005 Forecast				
Customers				
ID	Cust #	Company		
▶	118	ABCO INCORPORATED		
	168	N/A Non specific (blanket forecast)		
	146; 1041	EATON CORPORATION		

Forecast Summary				
Qty	Price	Required Date	Wk	Ship To
▶	5000	3.37 12/01/2005	48	ABCO - EL PASO
	2500	3.12 12/14/2005	50	ABCO - DENVER

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Key Features

Forecast by Group, Item or Customer – Multiple methods of selecting or entering forecast demand allow users to pick the more representative data for evaluation.

Flexible Forecast Generation – Forecast tools allow the best method for driving projections; use historical data across shipments or actual orders, increase or decrease quantities generating the most accurate forecast possible.

Generate Capacity Plans with Forecast Data – Generate forecast production orders and see the effect of the forecast on machine, material and labor capacity. Forecast demand is highlighted by color code for fast identification.

Automatic Forecast Consumption – Consume weekly or monthly forecast buckets with firm orders and releases.

Automatically Populate the Budget – View the effect of forecast information on future budgets automatically.

Analyze Forecast Data – Compare actual sales to the forecast via Excel® Pivot Tables and graph order values for forecast, shipped, and sales order values of an individual inventory item.

Forecast Import/Export Tools – Tools are available to electronically receive and import forecasts, whether they are received from Excel® or via EDI/XML.

Multiple Forecasts– Production forecast drives capacity planning, and sales analysis forecast drives budgeting. Automatically pull current or future pricing from the inventory master table to provide accurate sales forecast numbers.

Graphing tools help illustrate shipments, orders and forecasts over various time frames.

